

# **Appalachian Sustainable Finance Hub**

## Powering the Transition to Electric Mobility Introducing DLC's "EV Team"

#### What we do

Aligned with DLC's mission to create a clean energy future for all, we empower all our customers to experience the benefits of electric mobility.

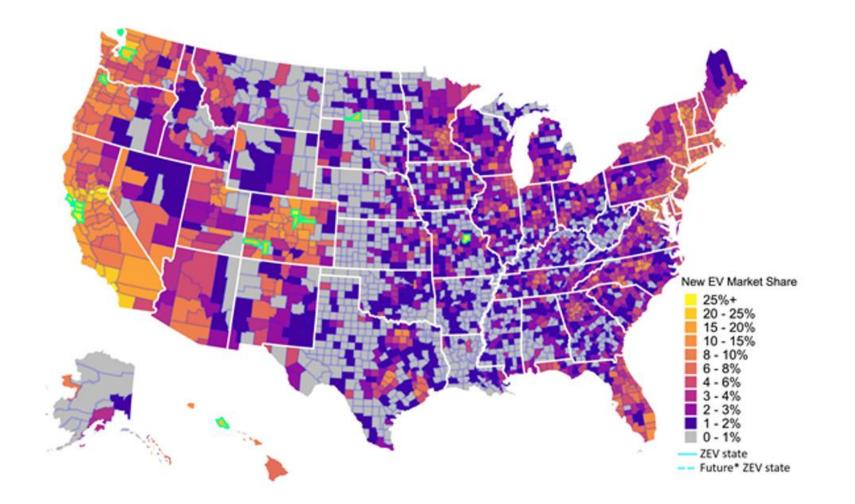
#### How we do it

We serve as a trusted partner, offering innovative products and services that optimize the use of our grid to advance the electric transportation market across our service territory.



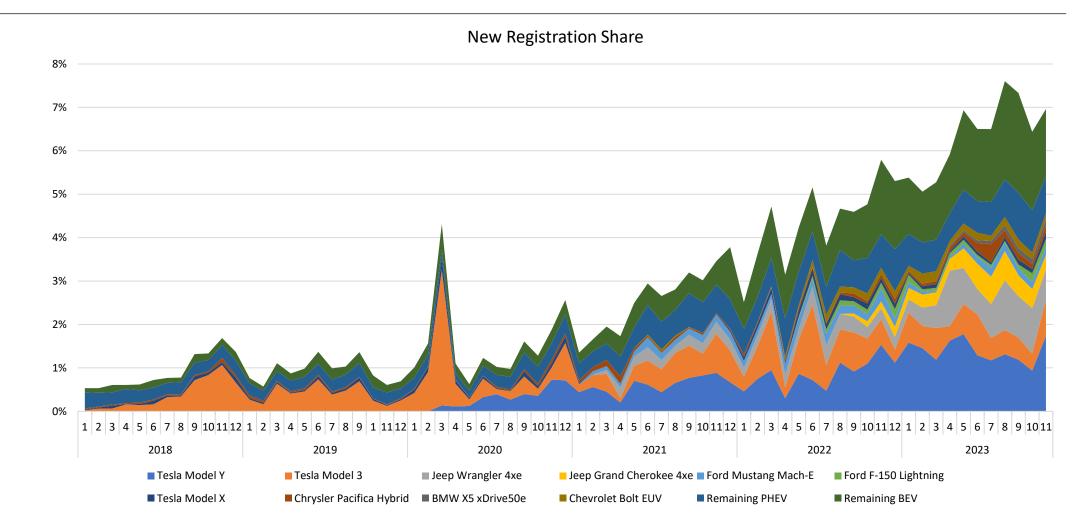
# U.S. EV Share of New Vehicle Sales YTD Hits 9.3%

(Jan 1 through April 30, 2024)

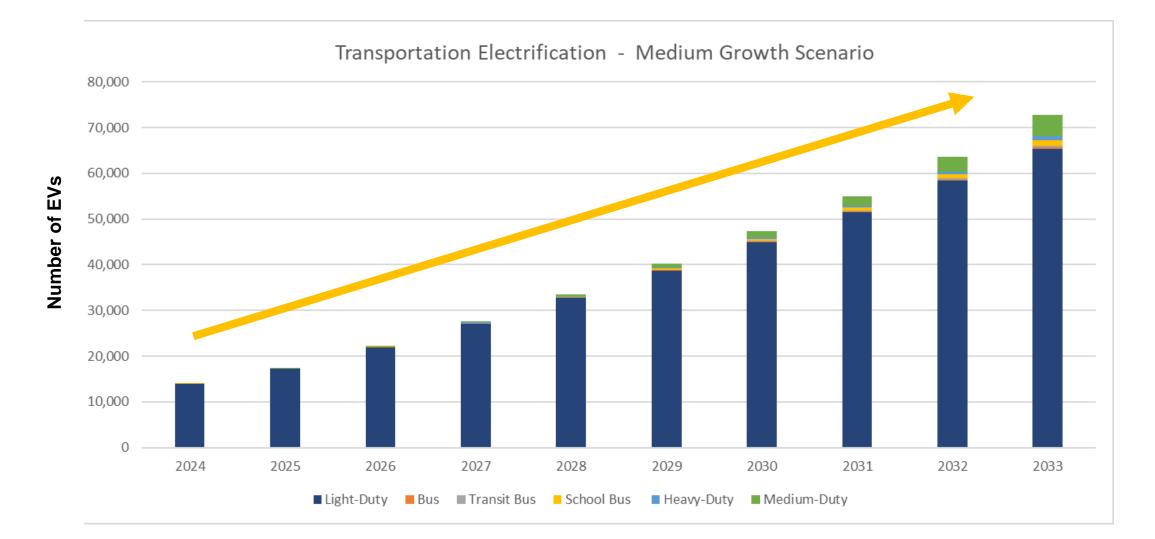




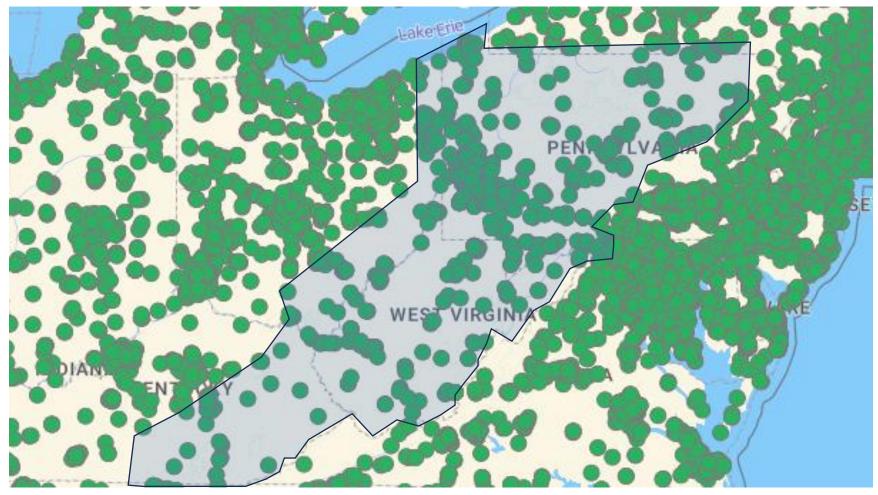
## Pennsylvania: New Registrations



Source: EPRI analysis of Experian data as of November 2023.



## Available EV Chargers



Source: DOE Alternative Fuel Data Center



## More Charging is Needed

## Level 2 Charging



- 25-40 miles of charge per 60 mins
- Wall-mounted or placed on pedestals
- AC240V; 15-20 kW per unit

Available	Needed by	
Today	2027	
586	2,745	

## DC Fast Charging



- 60-100 miles of charge per 20 mins
- Commercial use only
- 50-350 kW per unit

Available	Needed by
Today	2027
47	125



## DLC Community & Fleet Charging Infrastructure Programs Commercial EV Charging

Who is Eligible?





## PUBLIC

Parking areas that are open to the public, such as a business, community park, or municipal building.

## WORKPLACE

Parking areas dedicated to employee parking, such as an employee parking lot or garage.



## MULTI-FAMILY

Parking areas that are shared and open to all residents of a multi-family property, such as an apartment or condominium building.

#### FLEET EV CHARGING



## FLEET

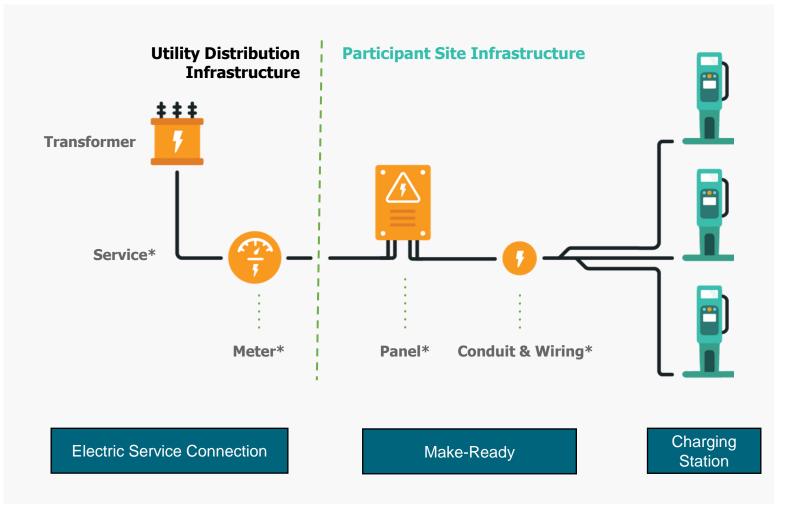
Fleets that are owned or operated by businesses, local governments, and non-profits such as school buses, inspector vehicles or shuttle services.



## DLC Community & Fleet Charging Infrastructure Programs Commercial EV Charging

How does it work?

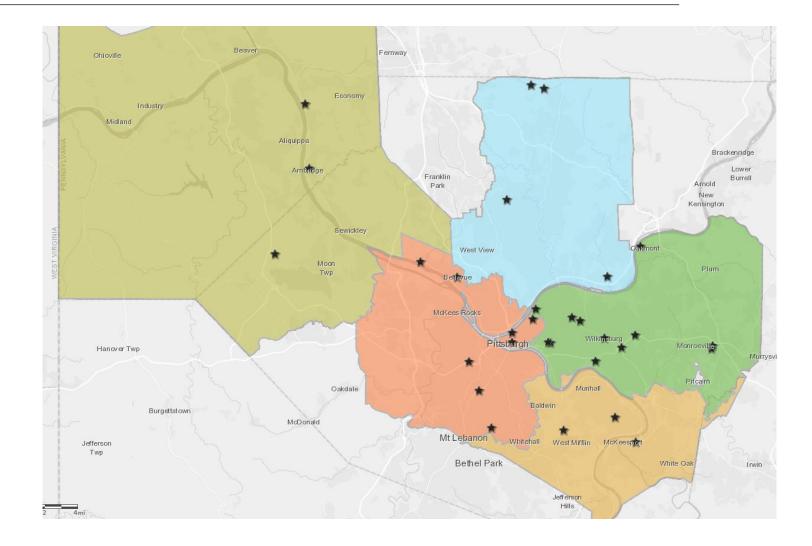
- DLC handles engineering, permitting, and construction of EV Charging "make-ready."
- Provides additional rebates to fleet customers and sites in Environmental Justice Areas serving disadvantaged communities.





## Map of Current DLC Lead Projects

- Approximately 35 projects and 230 ports energized to date
- Goal of 350 ports to be energized by the end of 2024





## **Business Models**

### Site Host as Owner/Operator

Advantages:

- Control over pricing and therefore can realize the full revenue of the stations.
- Have full control over the user's experience.

#### Disadvantage:

• Responsible for all maintenance and all operations.

### Site Host with 3<sup>rd</sup> Party Owner/Operator

Advantages:

- Limits the site host's exposure to maintenance and operation costs.
- Involves having a lease agreement with the 3<sup>rd</sup> party. The lease could provide a consistent stream of revenue to the site host regardless of the use of the stations.

Disadvantage:

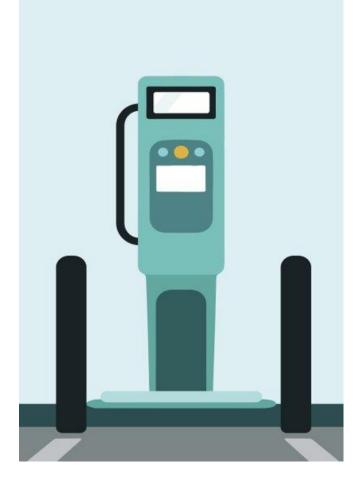
- Relinquish control over the user's experience.
- Won't realize the full revenue of the stations.



# **Charging Station Management**

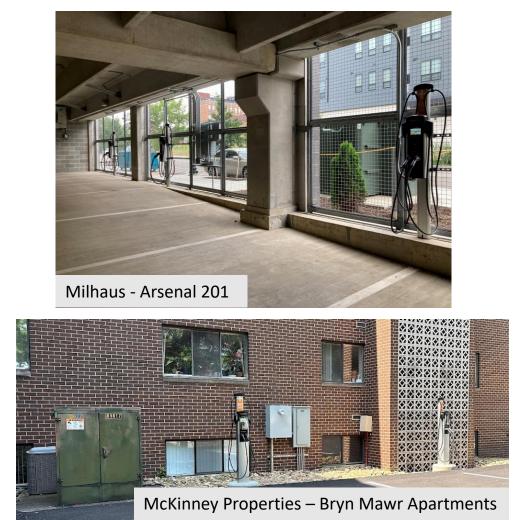
# When installing charging stations, it is important to consider the following:

- Accessibility: Ensure your station setup complies with ADA and other local requirements.
- Mounting: Charging station units can be mounted on walls or pedestals.
- **Collision protection:** Protect your charging station with curbs, wheel stops, bollards, and/or setbacks.
- **Cord management:** Ensure cords can reach vehicles and don't interfere with pedestrian traffic.
- **Signage:** Mark EV parking stalls clearly with pavement markings and visible signage.
- **Security:** Use preventative strategies to avoid vandalism (motion detectors, security lighting, etc.).
- Fee vs. Free: Choose if and how you'd life to charge a fee for station users (flat fee, hourly rate, per kWh, etc.)
- **Promotion:** Ensure community members are aware charging is available.





# Multi-Unit Dwelling Projects

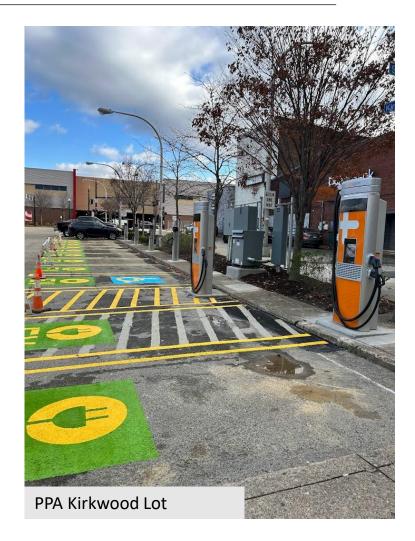






# Public Charging Projects

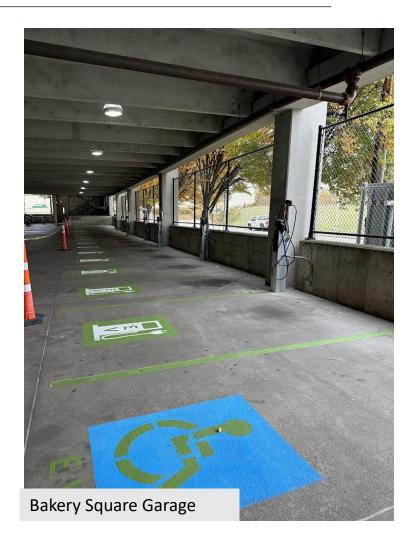






# Workplace Charging







# Fleet Charging







## **Funding Opportunities** http://afdc.energy.gov/laws



#### Federal and State Laws and Incentives

Find federal and state laws and incentives for alternative fuels and vehicles, air quality, fuel efficiency, and other transportation-related topics.



Tax Credits: Learn about the federal tax credits available for electric vehicles and charging infrastructure.

Clean Vehicle Standards: See which states have adopted California's standards for zero-emission vehicles, lowemission vehicles, and advanced clean trucks.



#### EERE » AFDC » Laws & Incentives » State

Search
Federal
State
Local Examples
Utility Examples
Summary Tables

also access coalition and other agency contact information in the points of contact section. Eiltor by Utility

Listed below are incentives, laws, and regulations related to alternative fuels and advanced

and Communities coalition, West Virginia Clean Cities Coalition, can provide you with inform

West Virginia Laws and Incentives

	The by ounty	
*	All selected	

10

16 items

All selected

#### Laws and Incentives

Filter by Technology/Fuel

Information in this list is updated throughout the year and comprehensively reviewed annua after West Virginia's legislative session ends. Last Comprehensive Review: March 2024

#### State Incentives

- West Virginia's National Electric Vehicle Infrastructure (NEVI) Planning
- Special Fuel Tax Exemption
- Alternative Fuel School Bus Incentive
- Idle Reduction Weight Exemption

#### Utility/Private Incentives

- Residential Electric Vehicle (EV) Charging Station Rebate Appalachian Power
- Electric Vehicle (EV) Time-Of-Use (TOU) Rate Appalachian Power Company
- Electric Vehicle (EV) Infrastructure Support

#### Laws and Regulations

- Alternative Fuel Vehicle Fee
- Alternative Fuel Production Subsidy Prohibition
- Alternative Fuels Tax
- Idle Reduction Requirement
- Public Utility Definition
- Alternative Fuel Use Requirement
- Low-Speed Vehicle Access to Roadways
- Automated Vehicle (AV) Operation Requirements
- Mid-Atlantic Region Electric Vehicle (EV) Support



# Alternative Fuel Vehicle Refueling Property Tax Credit

- Tax-exempt organizations, <u>including local governments</u>, qualify using elective pay
- Up to 30% credit on the installation and hardware of EV charging (max credit of \$100k)
- Eligible census tracts are qualified as <u>low-income or non-</u> <u>urban areas</u> (Shown <u>here</u>)
- Ensure prevailing wage and apprenticeship requirements are met to receive full 30%.

